

Tay Ninh, October 20th 2023

PROPOSAL NO.11
ANNUAL GENERAL MEETING OF SHAREHOLDERS
FOR THE FISCAL YEAR 2022-2023

(Regarding approving the company's strategic development orientation until 2025 and vision to 2030)

Kindly to: GENERAL MEETING OF SHAREHOLDERS

- Pursuant to the Law on Enterprise No. 59/2020/QH14 passed by the National Assembly of the Socialist Republic of Vietnam on June, 17th, 2020 and guiding documents;
- Pursuant to the Charter of organization and operation of Thanh Thanh Cong - Bien Hoa Joint Stock Company;

The Board of Directors of Thanh Thanh Cong – Bien Hoa JSC (TTCBH) kindly proposes to the General Meeting of Shareholders to approval the company's strategic development orientation until 2025 and vision to 2030 as follows:

1. Orientation of development strategy

The company continues to closely follow the orientation of applying the Circular Commercial Value Chain model with the goal of becoming a high-tech agricultural solution provider, participating in the food and beverage value chain and beverages (Food & Beverages), pioneering customer needs to perfect a seamless product and service ecosystem. Accordingly, successfully unlock potential markets and reach a revenue of VND 60,000 billion by 2030.

2. Strategic solution

a. Sustainable development strategies

- Regarding corporate governance: Building a governance model on the principle of centralized governance to meet international standards of good governance, meeting sustainable development strategies according to ESG criteria.
- Regarding E&S strategy: TTC AgriS realizes its commitment to sustainable development to balance the ecosystem and environment through increasing research investments to promote circular economic thinking at each stage, share knowledge and responsibilities with stakeholders, including reusing raw materials, wastewater and energy storage, reducing consumption in the production process as well as promoting organic farming and organic products opportunities, promoting the application of technology exchange platforms and farming traceability.

b. Operation Excellency Strategy: Build and operate a circular value chain business model for the period 2023-2025 and 2026-2030, including:



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- Consumer Solution – ComC: Multi-industry sales and distribution center participating in the chain of agricultural products Food & Beverages originating from Sugarcane - Coconut and the company's crops, on Automated multi-channel customer connection base based on data standardization and technology integration, increasing customer experience.
 - Processing Solution – ProC: Center providing solutions and services for production operation management, product quality control and processing of a variety of industries serving a variety of customers in the Food and Beverage sector (Food & Beverages).
 - Agriculture Solution – AgrC: Center providing agricultural operations solutions, agronomy consulting and precision farming through digitizing the agricultural value chain, bringing smart technology into the management of agricultural operations as well as accurately forecasting weather fluctuations and crop diseases to promote sustainable and circular farming efficiency.
- c. **Strategy for exploiting raw material areas:** Build model farm models in Vietnam, Laos, Cambodia & Australia applying precision farming to increase crop value and promote contracting and contracting service models with agricultural businesses in each locality to increase the value of the circular agricultural economy in each country and territory, deeply participating in increasing agricultural and agronomic efficiency for sugarcane and other crops in the ecosystem.
- d. **Trade Strategy:** Expand consumer markets in Vietnam, Australia, China and ASEAN countries, bring Vietnamese agricultural product brands to participate in the regional trade market through maximizing the price chain commercial value from Sugarcane and other crops, optimizing advantages from clean raw materials cultivated on an area of more than 70,000 hectares in Vietnam - Laos - Cambodia – Australia.
- e. **Product and technology strategy:** promote Research, Development and Application of Technology (R&D - Technology) activities to provide a variety of Food and Beverage (F&B) products, maximizing prices Nutritional treatment and preservation of nutrition from plant sources, diversifying natural energy sources and essential nutrients for the body. Creating a sharing platform ecosystem (SBT Sharing Ecosystem) for experts to share and exchange knowledge to participate more deeply in the field of food processing
- pioneering to ensure nutritional reputation, towards the goal Net Zero by 2035, contributing to economic and social development and sharing results.
- f. **Comprehensive supply strategy:** plays the role of convection of goods and ensures domestic supply, raising the brand of Vietnamese agricultural products on the international trading floor; At the same time, expand the product and service distribution ecosystem among potential markets, strengthen competitive advantage through cost optimization and increased customer service.
- g. **Capital and financial allocation strategy:** Financial management and capital allocation to enhance financial stability, promote the participation of international green capital sources for agriculture, consumption and supporting fields that the company pursues. Accordingly, the policy of paying dividends, buying back shares, maximizing investment portfolios through investment methods and public offerings (IPO) according to financial strategies at each stage.

3. Authorize and assign the Board of Directors to organize and ensure the successful implementation of the above development strategy through clearly identifying goals, key tasks, roadmaps and specific implementation plans.

Sincerely proposes to the General Meeting of Shareholders to conduct the election.

Regards.

To:

- Stated above;
- Archived: Secretary & Assistant department.

FOR AND ON BEHALF OF

THE BOARD OF DIRECTORS

CHAIRWOMAN



HUYNH BICH NGOC



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